



CONVEYOR SURVEY FORM

1. GENERAL INFORMATION

Customer: _____ Date: _____
 Address: _____ Proposal: _____
 _____ Tel: _____
 _____ Fax: _____
 Attention: _____
 Title: _____
 Equipment user's name: (as above): _____
 Others concerned: _____

2. FINANCIAL CONSIDERATIONS

Critical Dates	Investment justification	
Saw customer: _____	People saved: _____	Customer budget: _____
To estimating: _____	Cost/person: _____	Sales rep estimate: _____
Required: _____	Total cost saved: _____	Corporate ROI: _____
Delivery: _____	Other \$ saved: _____	This project ROI: _____
Purchase: _____	Total \$ saved: _____	Chances of go: _____
Start up: _____		

Customer is...	Who will make decision	Criteria of purchase
<input type="checkbox"/> End user	<input type="checkbox"/> Buyer	<input type="checkbox"/> Price
<input type="checkbox"/> Reseller	<input type="checkbox"/> Engineer	<input type="checkbox"/> Delivery
<input type="checkbox"/> Agent	<input type="checkbox"/> Maintenance	<input type="checkbox"/> Design
<input type="checkbox"/> Integrator		<input type="checkbox"/> Other: _____

Competition:	Who will make decision	FOB point
Nb of competitors: _____	<input type="checkbox"/> Budget ±: _____	<input type="checkbox"/> Sadler, Montreal
Who: _____	<input type="checkbox"/> Firm	<input type="checkbox"/> Customer plant
_____	<input type="checkbox"/> Install sep.	Distance from Sadler _____ km.

Type of quote:	Spare parts	Order placed:
<input type="checkbox"/> Verbal	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> at time of contract
<input type="checkbox"/> Short quote	% of equipment or	In _____ weeks
<input type="checkbox"/> Contract	\$ Maintenance	
<input type="checkbox"/> E <input type="checkbox"/> F <input type="checkbox"/> S		



3. PRODUCT: properties & orientation

ITEMS IN PROPOSAL			
PRODUCT NAME			
CONVEYING SURFACE			
CONTENTS (SOLID, ...)			
RATE: AVERAGE			
RATE: MAXIMUM			
LENGTH PARALLEL TO TRAVEL			
WIDTH RT. ANGLE TO TRAVEL			
HEIGHT			
WEIGHT: MINIMUM			
WEIGHT: MAXIMUM			

If pallets are use, include drawing or sketch of pallet.

Special Comments: _____

UNIT

Bottom Description

- | | | | | |
|----------------------------------|-----------------------------------|--------------------------------------|------------------------------------|------------------------------------|
| <input type="checkbox"/> Flat | <input type="checkbox"/> Uneven | <input type="checkbox"/> Hard | <input type="checkbox"/> Firm | <input type="checkbox"/> Soft |
| <input type="checkbox"/> Metal | <input type="checkbox"/> Wood | <input type="checkbox"/> Fibre | <input type="checkbox"/> Cardboard | <input type="checkbox"/> Cloth |
| <input type="checkbox"/> Runners | <input type="checkbox"/> Slats | <input type="checkbox"/> Straps | <input type="checkbox"/> Rivets | <input type="checkbox"/> Chimes |
| <input type="checkbox"/> Sealed | <input type="checkbox"/> Unsealed | <input type="checkbox"/> Interfolded | <input type="checkbox"/> Flaps in | <input type="checkbox"/> Flaps out |

Top description

- Same as bottom
- Sealed
- Unsealed
- Flaps in
- Flaps out

Side description

- Vertical
- Tapered
- Solid
- Damageable
- May be guided

General description

- Tends to shift
- Partially filled

Project beyond

- Bottom
- Top
- Side

Test required

- Yes
- No

Orientation

- Shown
- Not shown

Special: _____

BULK

Type: _____

Lump size

Min: _____
Max: _____

Conditions

- Dry
- Moist

Sticky

- Yes
- No

Will bridge

- Yes
- No

Density

_____ lbs/ft³

Angle of repose: _____ ° Max incline: _____ °



7. SHIPMENT

SHIPPING

- Sadler
- Others

UNLOADING

- Sadler
- Customer
- Others

UNLOADING FACILITY

- Lift truck w/operator
- Overhead crane w/operator
- Dock leveller

PACKAGING

- Not protected
- Not crated

Who: _____

Distance to site: _____

8. INSTALLATION

Mechanical

- Sadler (field)
- Sadler (shop)
- Sadler (sub)
- Customer

Electrical

- Sadler (field)
- Sadler (shop)
- Sadler (sub)
- Customer

Location

- Basement
- 1st floor
- 2nd floor
- Other

Time

- Regular
- Overnight
- Weekend
- Holiday

Area

- Free & clear
- Tight
- Over people
- Over equipment

Restrictions

- No welding
- No cutting
- No electricity
- Time of install.

Voltage at time of install: _____ Volts _____ Phases _____ Hertz

General

- Supervisor only
- Union
- Lift truck with driver available
- Commissioning spares

9. BUILDING

- Construction site
- Existing site

General:

- Old
- New
- Clean
- Unkept

Floors:

- Wood
- Concrete
- Tile
- _____

Walls:

- Wood
- Concrete
- Brick
- _____

Ceiling:

- Concrete
- Truss
- _____

Pits allowed:

- Yes
- No

Method of support:

- Floor
- Ceiling
- Ceiling truss

Elevation: _____

Height: _____

Orientation: _____

Capacity: _____

Bottom of joist to floor: _____

Centres: _____

Type: _____

Header steel

- By Sadler
- By others

10. CONVEYOR DESIGN

- Customer specified
- Sales person specified

Model no.

Elevation:

Special considerations:
